A QUARTERLY NEWSLETTER FOR FUGATE ENTERPRISES

SPRING 2016

IN THIS ISSUE

## Welcome to Oz



**FAME 2016** will be in sunny Wichita, Kansas! We are so excited to host ALL Pizza Hut and Taco Bell managers, district managers, regional managers and home office employees.

The opening ceremony will be Sunday, June 12th at 5:30 pm at the Hyatt Regency. We will have dinner, drinks and a band. On Monday morning the field employees will meet for breakfast and have a morning session followed by lunch. That afternoon they will have breakout sessions and then head to the home office for an open house. On Monday evening at 5:00 pm everyone will meet at the Sedgwick County Zoo for dinner and fun! Everyone will say their goodbyes and head home Tuesday.

We are excited to get everyone together in the birthplace of Fugate Enterprises to celebrate all of the company's successes.



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## NEW PRODUCTS

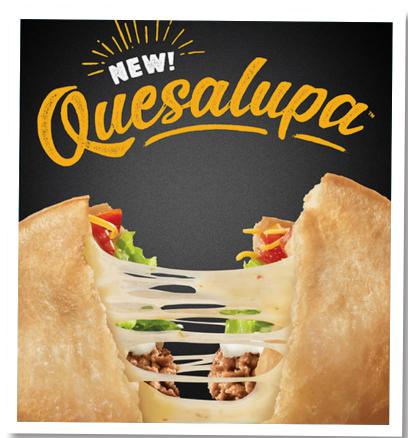
## NEW Stuffed Garlic Knots Appetizer at Pizza Hut

Guests loved Stuffed Garlic Knots
Pizza so much that Pizza Hut created
Stuffed Garlic Knots as an appetizer!
Additionally, they are now offered as an option on the \$5 Flavor Menu!
One order of Stuffed Garlic Knots appetizer consists of 10 knots plus
1 marinara dipping sauce.



## **Taco Bell Quesalupa**

Taco Bell is celebrating the **Quesalupa** as a phenomenon! It's the first shell stuffed with melted pepper jack cheese so that you can get lots of melted cheese in every bite! Taco Bell is continuing to spread the love for the iconic **Quesalupa**.



# New \$1 Morning Value Menu



Taco Bell introduced the **NEW \$1 Morning Value Menu**. Delicious \$1 breakfast items that beat other breakfast value menus on variety, taste and, of course, great value!

## Holton, Kansas Taco Bell Does it Again!

**Holton, KS Taco Bell** was named **The Golden Bell #15** restaurant in the nation! The top stores are determined by cleanliness, customer service and food quality by Taco Bell Corporate. **Sharon Stroup** has managed the Holton Taco Bell since 2006 and has finished at the top almost every year. Pictured is Stroup and her team in Holton during their celebration. Congratulations!





## Pizza Hut EXCELLING HQSC Scores

Congratulations to the following Pizza Hut restaurants for scoring 90% or better on the HQSC inspection in 2016.

92%

91%

91%

#### JANUARY 1/7 West St-Wichita, KS

1/11 Eddyville, KY

1/18 Eugene #4, OR

1/22	Rose Hill, KS	90%
1/22	Columbia #6, MO	92%
1/31	Park City, KS	91%
FEBR	UARY	
2/3	Central City, KY	93%
2/8	Limon, CO	95%
2/17	Valley Center, KS	98%
2/23	Tallgrass-Wichita, KS	94%
2/24	Cave City, KY	92%
2/25	Russell Springs, KY	91%
2/28	Andover, KS	97%
2/29	Delhi, NY	99%
MAR	СН	
3/4	Marion, KY	90%
3/5	W. Maple-Wichita, KS	98%
3/9	Centerville, TN	91%

		1 5		
	2/28	Andover, KS	97%	
	2/29	Delhi, NY	99%	
MARCH				
	3/4	Marion, KY	90%	
	3/5	W. Maple-Wichita, KS	98%	
	3/9	Centerville, TN	91%	
	3/9	Derby, KS	93%	
	3/12	El Dorado #3, KS	91%	
	3/14	Leadville, CO	92%	
	3/14	Willow Park, TX	94%	
	3/18	Bardstown, KY	93%	
	3/18	Belle Plaine, KS	94%	
	3/20	Eureka, KS	91%	
	3/22	Cherryvale, KS	92%	
	3/24	Douglass, KS	91%	
	3/28	Ballston Spa, NY	91%	

3/29 Greenville, KY

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#### COMPLIMENTS



RGM Teresa Horning (right) and crew from Liberty, KY Pizza Hut

"I was just talking with my contact at the Casey County
News and he wanted me to be sure and pass this on. He
stated that he's eaten at many Pizza Huts around including
Saudi Arabia and Liberty, KY has the best crew, service and
restaurant! The crew knows him and his family on sight
and what they like to drink. The food is always great as
well as the atmosphere. He said Teresa is an outstanding
manager and it shows in the store. I thanked him for his
comments and let him know we agree! Keep up the great
work in Liberty!" - Christine Kelley, marketing assistant



David Horton from Delano - Wichita, KS Pizza Hut

"I would like to thank and praise David for helping me out because my apartment is in no man's land. David was very helpful because after several locations saying they couldn't deliver to me he took it upon himself to deliver it without any hassle and made it a great experience and I'm very appreciative of his help. He went above and beyond." – David Varner



**RGM Kevin Cronk from Livingston, TN Pizza Hut** 

"I called in two pizzas for carryout. I went in to get the pizzas and the server/cashier was super nice. I got my pizzas and went back to my car when I realized I had locked my key in the car. That super nice server must have seen me panic because he came out to check on me and offered to keep my pizzas in the pizza warmer. I told him no my nine year old son would want to eat while we wait. The server got us plates and drinks. After being on the phone with my husband to drive 45 minutes to bring me an extra key, the server called the police for me to help me get in my car. Since it was 15 degrees outside I trusted my son to sit at the table until we were able to leave. An hour later, the police broke into my car, my son was full and warm and that waiter was absolutely awesome. I wish I had the cash on me to at least leave him a tip for all he did for us. I hope corporate reads this and it goes down to reach this employee. Thank you." - Stephanie Crockett

#### COMPLIMENTS



Crew from Albany, KY Pizza Hut

"Restaurant was so clean I sat on the floor and ate my food on the carpet. Got a cookie and sat in the toilet and ate it. Not really, but the store is super clean and well managed. I'd like to give them 16 thumbs up and want to tell them how special this experience was for me."



Quentin Yates from Reflection Ridge - Wichita, KS Pizza Hut

"The food was very good! On top of that, the kid that gave me my food was very polite and nice with a smile on his face. Just how I would like to be greeted! I think his name was Quentin but either way, I was very impressed and will be coming back for more!"

- Hannah Jergenson

## GIVING BACK

# Heart Shaped Pizzas to Warm Hearts

The **Anadarko, OK** community is reeling in the wake of the fourth suicide of a young person since the start of the year. Members of the religious community organized an outreach event on January 31st that they hoped could heal some of the wounds that have harmed the city. Pizza Hut donated heart shaped pizzas to the event. Pictured is **RGM Ron Hargrave**, Anadarko, OK Pizza Hut and other volunteers.



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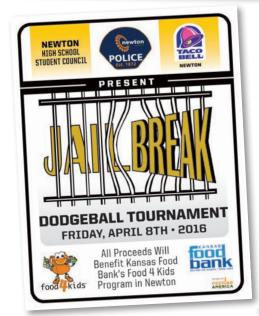
## **Newton, Kansas Jail Break Dodgeball Tournament**

Taco Bell raised over \$5,100 for the Kansas Food Bank's Food 4 Kids Program... specifically to benefit the kids in and around the city of Newton. Fan participation and team participation were fantastic with 13 teams of 10 players each. We had a professional MC and DJ to keep the atmosphere high energy. The event was such a success there is talk of making it an annual endeavor.













January 25, 2016

Pizza Hut 75 US 25 South Mt. Vernon, KY 40456

I am grateful for Pizza Hut's gift to the American Red Cross for Kentucky Winter Storm Jonas relief. With Pizza Hut's contribution, the Red Cross is delivering help and hope to people affected by severe winter weather that has brought ice storms, sub-freezing temperatures and heavy snows across the state.

The generosity of donors like you made it possible to open shelters for individuals and families in need of warmth and refuge. In addition, your support helped dedicated Red Cross volunteers provide hundreds of hot meals and snaels for people impacted by winter's crippling cold, snow and ice.

Thank you for your compassionate commitment to those we serve.

Lauri & Rob Martin Feeding Managers – Winter Storm Jonas American Red Cross – Serving The Kentucky Region 510 East Chestnut Street

"RGM Gale Cromer, Mt Vernon, KY Pizza Hut, donated pizzas to feed the stranded motorists on the interstate during the snow storm in January." - Pat Turpin, Pizza Hut district manager

"This is for helping the homeless youth in the local area to raise money."

- Recco Clark, RGM Glens Falls, NY Pizza Hut

Compliments and Appreciation To

Pizza Hut

for their donation to the

14" Annual Pizza, Whos & Bashets of Things!

in support of WAIT House's mission

to help homeless youth



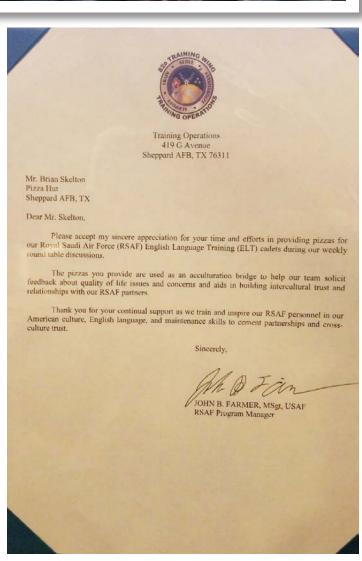
"Because of YOU, we can support organizations such as this. Thank you!" - Larry Fugate

#### PHOTO OPS

## Sheppard Air Force Base Pizza Hut Recognized

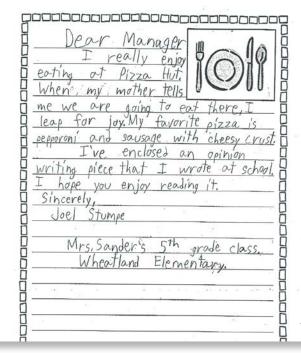


مفارة المملكة العربية السعودية بواشنطن Royal Embassy of Saudi Arabia الملحقية العسكرية السعودية Armed Forces Office Country Liaison Office قاعدة شبرد الجوية Sheppard AFB TX 76311 مكتب الإتصال العسكري السعودي Mr. Brian Skelton 19 January 2016 Pizza Hut Sheppard AFB TX 76311 Dear Mr. Skelton. Please accept my sincere appreciation for your support of the Sheppard AFB English Language Program. My mission is threefold: ensure the Saudi Airmen learn English, ensure they learn how to maintain aircraft and ensure they come to know and appreciate the American way of life, especially North Texas. I have learned that Pizza Hut's red roof is a cornerstone of the American diet and culture. The pizzas you provide facilitate a weekly lunch hour meeting with Saudi students. This popular meeting helps our staff stay aware of and abreast of student's concerns, Thank you supporting this important training mission and partnership between Saudi Arabian Air Force and the United States Air Force. ABDULRAHMAN A. ALKHMEES Lt Col, Royal Saudi Air Force Senior Saudi Country Liaison Officer Sheppard AFB TX 76311





"We had a special request yesterday in Independence, KS. We were glad to make it happen." - Angie Brown, Pizza Hut district manager



"Cute letter about how much they like Pizza Hut."

- John Santy, Pizza Hut district manager



Slow lunch for Sparta, TN today...only 359 pizzas to deliver (\$2,333.50). Pizzas for prisoners is big in Sparta!



Larry Fugate checked off a bucket list item earlier this year by attending the Barrett-Jackson Auction in Scottsdale, AZ



Pizza Hut teamed with Marvel to promote the latest movie Captain America: Civil War through in store POP such as life size standees, cut out pole signs and movie themed pizza boxes. My bet is still on General Pat for the win, though!

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#### FAMILY NEWS

## **Babies**



**Emmett Liam Rodriguez** was born on March 30, 2016 at 4:50 am to Cesario and Jordan Rodriguez. He was 6 lbs. 10 oz. and 19" long. Cesario is the director of human resources at the home office. And because Emmett was a couple of days early he got to attend his very own shower at the home office. He was a little angel and slept the entire time. What a cutie! Welcome, Emmett!



## **Birthdays**



Happy 50th birthday to **Kym Money**, Pizza Hut marketing director! She thought she could avoid all the fuss by taking vacation the week of her birthday but the home office wanted to help her celebrate! We hope you have the best year yet!

## TEN YEAR WATCHES



**Sergio Roman**, Taco Bell assistant director of operations presented by Geoff Graves, Taco Bell director of operations



**Ryan Wasinger**, home office director of development presented by Larry Fugate



**RGM Leatrice Toliver**, Manhattan #1, KS Taco Bell presented by DM Michelle Mackeprang

#### NEW PEOPLE



#### **Jesse Caviness**

I would like to officially announce
Jesse Caviness as the new Pizza
Hut district manager of one of our
Oklahoma districts. He comes to us
with years of experience as a district
manager for Burger King and Taco
Bell. He will be in charge of Altus #1
& #2, Anadarko, Carnegie, Chickasha,
Hobart and Mangum. Please join
me in welcoming him as the newest
member of our team!

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#### **Carl Holley**

I would like to officially announce Carl Holley as the new Pizza Hut district manager of one of our Oklahoma districts. He comes to us with years of experience as an RGM in Wichita Falls, TX and has been a Fugate employee for nearly 10 years. He will be in charge of Ardmore #1 & #2, Davis, Duncan, Healdton, Marlow & Sulphur Pizza Huts. Please join me in welcoming him as the newest member of our team!



Jordan Ahne

The home office welcomed Jordan Ahne on April 18th as our new receptionist replacing Samantha Henrikson who has accepted a position in the Taco Bell accounting area. Jordan comes to us from a local company where she had a broad range of duties including working with customers. We're excited that Jordan will take those skills and put them to use greeting our customers as well as all of you in the field!

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## FUGATE ENTERPRISES

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If you have stories, great ideas or photos of a new family member you'd like to see in the Focus please email them to lwasinger@fugate-ent.com.